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### Implemented Action:

- Provided our smashing-service at the metal company's client's facility to gain additional space in the dumpster, as well as cleaned-up their facility of excess metal debris littered throughout the yard.

### Results:

- **3-to-1 Compacting Ratio** - The effectiveness of our smashing allotted material of three dumpsters to now be compacted into one dumpster.
- **Savings** – The metals company reduced their hauling costs by 66% and eliminated dry-run costs.
- **Profit Increase** - The metals company had heavier loads returned resulting in more revenue potential.
- **Safety** – The metals company's client was no longer concerned about their facility experiencing excess waste material throughout their yard that posed a danger. They now have a cleaner facility.
- **General Liability** – The metals company's client reduced the amount of haulers entering and leaving the facility, thus reducing their overall traffic.
- **Increase Customer Service** - Waste material is minimally handled by employees thus reducing the cost of production while increasing production.
- **Environmental Liability Concerns** – Because the metal material is located in the dumpster, both companies are less concerned about run-offs that could negatively impact the environment where it could drain in a nearby river.

### Pictures:



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